



Introducing

Microsoft Stories





Microsoft Story

Kevin Scott, Greg Shaw

Microsoft Story:

The Microsoft Story Dan Good,2020-10-27 Imagine if you could see the playbook that returned a struggling tech empire to the top of the tech leaderboard The Microsoft Story will help you understand and adopt the competitive strategies workplace culture and daily business practices that enabled the tech company to become a leading tech innovator once again It wasn t so long ago that Microsoft and its Windows operating system dominated the tech industry so much so that they faced antitrust charges for what was perceived by many to be predatory monopolistic practices Less than a decade later the tide had turned and Microsoft lost its dominance in the personal tech marketplace amidst the launch of the iPhone the rise of Google and the cloud computing phenomenon But now Microsoft is back on top The company s value is soaring and once again Microsoft is being recognized as a tech leader once again What changed The company culture has become one of creativity and innovation no longer requiring that all products revolve around Windows The company has reevaluated their business lines getting rid of underperforming initiatives such as smartphones and focused on the area of growth where the company excelled the cloud Through the story of Microsoft you ll learn How to build a nimble company culture that supports innovation and growth How to return a forgotten brand to the spotlight How to recognize and build upon successful business lines while letting go of underperforming initiatives When to change the entire way you do business Discover how this iconic organization got it right and created a successful long lasting business and how you can do the same for your company

The Story of Microsoft Nell Musolf, 2008 Describes the history of Bill Gates's Microsoft Corporation and its impact on the The Customer-Driven Culture: A Microsoft Story Travis Lowdermilk, Monty computer industry Hammontree, 2020-02-24 If you re striving to make products and services that your customers will love then you ll need a customer driven organization As companies transform their businesses to meet the demands of the digital age they find themselves grappling with uniquely human challenges Organizational knowledge becomes siloed employees move to safeguard their expertise and customer data creates polarization and infighting between teams All of these challenges widen the distance between the people who make your products and the customers who use them To meet today s challenges companies need to do more than build processes for customer driven products They need to create a customer driven culture With the help of his friend and mentor Monty Hammontree Travis Lowdermilk takes readers through the cultural transformation of the Developer Division at Microsoft This book shows readers how to hack their culture and reduce the distance between them and their customers needs It s a uniquely personal story that s told amidst a cultural revolution at one of the largest software companies in the world This story acts as your guide You ll learn how to Establish a Common Language Help employees change their thinking and actions Build Bridges Not Walls Treat product building as a team sport Encourage Learning Versus Knowing Help your team understand their customers Build Leaders That Build Your Culture Showcase star employees to inspire others Meet Teams Where They Are Make it easy for teams to to adopt vital behavior

changes Make Data Relatable Move beyond numbers and focus on empathizing with customers Hard Drive James Wallace, Jim Erickson, 1993 The Customer-Driven Culture: A Microsoft Story Travis Lowdermilk, Monty Hammontree, 2020-02-24 If you re striving to make products and services that your customers will love then you ll need a customer driven organization As companies transform their businesses to meet the demands of the digital age they find themselves grappling with uniquely human challenges Organizational knowledge becomes siloed employees move to safeguard their expertise and customer data creates polarization and infighting between teams All of these challenges widen the distance between the people who make your products and the customers who use them To meet today s challenges companies need to do more than build processes for customer driven products They need to create a customer driven culture With the help of his friend and mentor Monty Hammontree Travis Lowdermilk takes readers through the cultural transformation of the Developer Division at Microsoft This book shows readers how to hack their culture and reduce the distance between them and their customers needs It's a uniquely personal story that's told amidst a cultural revolution at one of the largest software companies in the world This story acts as your guide You ll learn how to Establish a Common Language Help employees change their thinking and actions Build Bridges Not Walls Treat product building as a team sport Encourage Learning Versus Knowing Help your team understand their customers Build Leaders That Build Your Culture Showcase star employees to inspire others Meet Teams Where They Are Make it easy for teams to to adopt vital behavior changes Make Data Relatable Move beyond numbers and focus on empathizing with customers Raymond Chen, 2006-12-27 Raymond Chen is the original raconteur of Windows Scott Hanselman ComputerZen com Raymond has been at Microsoft for many years and has seen many nuances of Windows that others could only ever hope to get a glimpse of With this book Raymond shares his knowledge experience and anecdotal stories allowing all of us to get a better understanding of the operating system that affects millions of people every day This book has something for everyone is a casual read and I highly recommend it Jeffrey Richter Author Consultant Cofounder of Wintellect Very interesting read Raymond tells the inside story of why Windows is the way it is Eric Gunnerson Program Manager Microsoft Corporation Absolutely essential reading for understanding the history of Windows its intricacies and quirks and why they came about Matt Pietrek MSDN Magazine's Under the Hood Columnist Raymond Chen has become something of a legend in the software industry and in this book you ll discover why From his high level reminiscences on the design of the Windows Start button to his low level discussions of Global Alloc that only your inner geek could love The Old New Thing is a captivating collection of anecdotes that will help you to truly appreciate the difficulty inherent in designing and writing quality software Stephen Toub Technical Editor MSDN Magazine Why does Windows work the way it does Why is Shut Down on the Start menu And why is there a Start button anyway How can I tap into the dialog loop Why does the GetWindowText function behave so strangely Why are registry files called hives Many of Windows quirks have perfectly logical explanations rooted in history Understand

them and you ll be more productive and a lot less frustrated Raymond Chen who s spent more than a decade on Microsoft s Windows development team reveals the hidden Windows you need to know Chen s engaging style deep insight and thoughtful humor have made him one of the world s premier technology bloggers. Here he brings together behind the scenes explanations invaluable technical advice and illuminating anecdotes that bring Windows to life and help you make the most of it A few of the things you ll find inside What vending machines can teach you about effective user interfaces A deeper understanding of window and dialog management. Why performance optimization can be so counterintuitive A peek at the underbelly of COM objects and the Visual C compiler Key details about backwards compatibility what Windows does and why Windows program security holes most developers don't know about How to make your program a better Windows citizen

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Idea Man Paul Allen,2012 What s it like to start a revolution How do you build the biggest tech company in the world And why do you walk away from it all Paul Allen co founded Microsoft Together he and Bill Gates turned an idea writing software into a company and then an entire industry This is the story of how it came about two young mavericks who turned technology on its head the bitter battles as each tried to stamp his vision on the future and the ruthless brilliance and fierce commitment

Microsoft Story Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has be apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Microsoft Story**," written by a highly acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we will delve into the book is central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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