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of Promotion can help smooth the way Office Politics Oliver James, 2013-02-07 A fascinating expos of office culture in the style of the bestselling Affluenza from popular psychologist Oliver James The modern working world is a dangerous place where game playing duplicity and sheer malevolence are rife Do talent and hard work count for nothing Is politics everything In this fascinating expos Oliver James reveals the murky underside of modern office life With cutting edge research and eve opening interviews he highlights the nasty practices that propel people to the top and shows how industries and cultures are fostering this behaviour He then divulges strategies and techniques for not only surviving but thriving in these difficult environments With the right mindset you can distinguish and deal with toxic and overpromoted colleagues charm your way through interviews and use office politics to your advantage Office Politics will overthrow your perceptions of office life and set you on a new path to success Oliver James trained and practised as a child clinical psychologist and since 1988 has worked as a writer journalist and television documentary producer and presenter His books include Juvenile Violence in a Winner Loser Culture the bestselling They F You Up Affluenza and Contented Dementia He is a trustee of two children s charities the National Family and Parenting Institute and Homestart Advancing Your Career Beverly Rokes, 2002 This book enhances the reader s opportunity for career success by targeting fundamental skills Advancing Your Career provides solid information for those looking to advance their careers and or contribute to the growth of their companies Covering topics such as managing conflict decision making and problem solving and networking and mentoring this is the perfect reference for those currently in the workforce as well as for those learning about and preparing to enter the workforce

Powerful Work Hacks: How to work smarter, faster and healthier with future-ready skills (The Future of Work Series) Dennis Mark,2023-07-15 Remote working automation co working spaces diversity and inclusion the workplace is undergoing unprecedented change In order to stay not just relevant but productive and successful today s professionals will need to upgrade their work practices and skills Powerful Work Hacks presents readers with highly effective hacks that can be put into practice right away These tools are designed to improve personal productivity increase job fulfilment promote mental well being accelerate career growth and ensure future readiness Chapters include Work Hacks for Managing Time Effectively Work Hacks for Asking for a Raise Work Hacks for Saying No Smartly Work Hacks for Standing Out and Promoting Yourself Work Hacks for Dealing with Different Types of Managers The Series The Future of Work is a game changing collection of business books that explore the rapidly evolving landscape of work today Within the next five years many jobs will disappear many will be created but what is certain is that all will change The titles in this new series written by some of the most influential business leaders thought leaders practitioners and consultants in the industry cover everything from business trends and technological innovations to revolutions in work culture and the critical skills you ll need in order to stay ahead of the curve **Secrets to Winning at Office Politics** Marie G. McIntyre, Ph.D.,2005-07-01 Get Ahead Gain Influence Get What You Want Office politics are an unavoidable fact of life in every workplace To accomplish your personal and business goals you must learn to successfully play the political game in your organization Whether you are a new player or a seasoned veteran Secrets to Winning at Office Politics can help you increase your personal power without compromising your integrity or taking advantage of others This smart practical guide shows you how to stop wasting energy on things you can t change and start taking steps to get what you want Written by an organizational psychologist and corporate consultant Marie G McIntyre s Secrets to Winning at Office Politics uses real life examples of political winners and losers to illustrate the behaviors that contribute to success or failure at work You will be shown techniques for managing your boss more effectively improving your influence skills changing the way you are perceived and dealing with difficult people Using these proven strategies for political success you will then be able to create a Political Game Plan that outlines the steps necessary to accomplish your own individual goals Office Politics - the Good, the Bad and the Ugly M. Watts, 2009-10-05 With this book I hope to teach you the rules of the Office Politics game and help you identify Office Politics in a way that you can use them to your advantage In the end I hope that you will become politically savvy and achieve your dreams in the working world and in Corporate America How To Win Office Politics Gireesh Sharma, 2007 How To Win Survival of the Savvy Rick Brandon, Marty Seldman, 2004-12-06 Two of the nation s Office Politics By Gireesh Sharma most successful corporate leadership consultants now reveal their proven systematic program for using the power of high integrity politics to achieve career success maximize team impact and protect the company s reputation and bottom line Each day in business a corporate version of survival of the fittest is played out Power plays turf battles deceptions and sabotages block individuals career progress and threaten companies resources and results In Survival of the Savvy Rick Brandon and Marty Seldman provide ethical but street smart strategies for navigating corporate politics to gain impact with integrity helping readers to Identify political styles at work through the Style Strengths Finder and avoid being under or overly political Discover the corporate buzz on you and manage the corporate airwaves Decipher unwritten company rules and protect yourself from sabotage and hidden agendas Build key networks to promote yourself and your ideas with integrity Learn to detect deception and filter misleading information Increase your team s organizational savvy influence and impact Gauge the political health of the company and forge a high integrity political culture In addition Survival of the Savvy helps individuals discover and overcome their own political blind spots and vulnerabilities They learn step by step methods to avoid being underestimated or denied full recognition for their achievements It shows them how to put forward their ideas and advance their careers in an ethical manner with a high level of political awareness and skill After reading this book you will never have to say I didn t see it coming Organizational savvy is a mission critical competency for the complete leader This timely and timeless book provides cutting edge strategies and skills for surviving and thriving as you build individual and company success Dear Office-Politics Franke James, 2009-04 The dilemma based social game that teaches you how to play and laugh at office politics The Office Politics Handbook Jack Godwin, 2013-09-23 The Office Politics Handbook is for

business executives managers consultants lawyers agents editors and anyone who wants to become more politically astute more powerful and more successful This is not a book on political game playing it is for people who hate power games but who know that politics takes place in every organization and want to make sure they wind up on top of the heap not at the bottom of the barrel This book will explain why people are political animals and why they engage in power seeking behavior It will also discuss different instruments of power to help you understand the cultural and collective forces at work in human nature and the occasionally aggressive characteristics of the political animal The Office Politics Handbook will show you how to Cultivate your political skill Exercise power beyond your place in the organizational chart Defend yourself against political attacks Know when to fight when to retreat and when to lead The Everything Managing People Book Gary R McClain, Deborah S. Romaine, 2006-12-10 Whether you re a first time manager or a seasoned professional you know that a motivated productive and fulfilled team is your most important asset Completely updated and revised The Everything Managing People Book 2nd Edition arms you with all you need to create a winning team including straightforward advice on hiring and firing leadership delegation and effective feedback This new edition contains updated information on Changes in today s business world New laws and regulations The latest in office technology Telecommuting and job sharing Filled with practical tips and innovative strategies The Everything Managing People Book 2nd Edition helps you get the best out of your employees by providing the motivation and support they need to perform at their best This hands on informative book serves as a desk reference you ll turn to again and again to find valuable information on leading an effective team and succeeding as Managing People at Work Julian Randall, Allan J. Sim, 2013-11-07 This book arises from the need of students a manager who have little or no threshold knowledge of human resource management HRM but who need to link it to their studies in other subjects Managing People at Work encourages readers to examine the underlying concepts that reach out beyond discrete disciplinary boundaries and require connection with theories from different disciplines and their common practice wherever it applies to people within a company The book also addresses the need to understand and contribute to the strategic discussions which are expected in senior management forums The book describes the links between company strategy human resource HR planning and implementation using cost benefit analysis to illustrate the hard and soft approaches to HRM It also looks at evaluating the results of HR in terms of both efficiency and effectiveness in the main management interventions that lie within the human resource development activities Students are aided with their understanding by activities that lie at the end of each chapter These exercises can be done individually or in tutor led groups This book makes clear the links between HRM organizational behaviour and strategy and the theory of HRM is linked to its claimed HR outcomes sometimes referred to as strategic integration commitment quality flexibility This book helps to provide MBA and Master's postgraduate students and those on management trainee programmes or accelerate promotion career paths with a more detailed understanding of these theories and how they drive the organization s strategy and

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