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# LOVE AND PROFIT

THE ART OF  
CARING  
LEADERSHIP

JAMES A. AUTRY

# Love Profit The Art Of Caring Leadership

**Jeanne M. Plas**



## **Love Profit The Art Of Caring Leadership:**

**Love and Profit** James A. Autry, 1992-09-01 In business it is no longer necessary to sacrifice integrity and peace of mind in favor of profits Successful Fortune 500 executive James A Autry effectively explodes the myth that nice guys finish last in what is perhaps the most practical honest and humane management book ever written an indispensable handbook that explores every aspect of the fine art of creative and caring leadership A unique primer for business in the 90s Love and Profit offers clear direct and compassionate guidance dealing situation by situation with the most difficult decisions every manager must inevitably face from motivating high achievers to letting nonproductive employees go A rare and innovative work it will enable you to manage brilliantly and profitably during the day and sleep well at night *Rethinking Leadership* Kurt A. April, Robert Macdonald, Sylvia Vriesendorp, 2000 In the twenty first century leaders are having to speak a new language create fluid organic structures and recognise organisations as systems with self renewing capacity This book explores what real leadership means encouraging the reader to look within **The Rotarian** , 1994-11 Established in 1911 The Rotarian is the official magazine of Rotary International and is circulated worldwide Each issue contains feature articles columns and departments about or of interest to Rotarians Seventeen Nobel Prize winners and 19 Pulitzer Prize winners from Mahatma Ghandi to Kurt Vonnegut Jr have written for the magazine **The Leader's Character** Dr. Gregory L. Cruell, 2023-02-28 The Department Of Defense Dictionary of Military and Associated Terms defines responsibility as the obligation to carry forward an assigned task to a successful conclusion With responsibility comes authority to direct and take the necessary action to ensure success Simply put the practicing and developing leader has the ability to respond This book is about the leader s responsibility to never stop reinforcing and developing character that people want to follow No organization is going to place someone in a position of responsibility without trusting or believing that the leader possesses the character and necessary ability for successful accomplishment of it s most important task leading the organization s people

Person-Centered Leadership Jeanne M. Plas, 1996-04-11 From the Business Community Person Centered Leadership builds on that foundation of caring for every individual in the organization and takes it to the next level It features engaging people first team result anecdotes from a variety of American companies and straightforward how tos for becoming the kind of leader not just business that people love to work for and be associated with We ll use it as a discussion for one of our upcoming staff get togethers Michael A Fisher Premier Manufacturing Support Services Dr Plas s book provides insights into aspects of human behavior that enhance effective management skills She affirms that respecting employees as individuals with unique talents and needs within the workplace creates a productive atmosphere that results in happier people and higher profits This book is now required reading for everyone in our firm who manages people I totally agree with Dr Plas s conclusions about competent leadership and its positive impact on all aspects of the individual and the company Bill W Shoptaw Shoptaw James Inc From the Academic Community I found particularly interesting the insightful comment that past

teamwork and TQM efforts are flawed because they have not rewarded individuals. This suggests a new form of team with individual recognition and elaborated roles for members. The key ideas of related individualism, authenticity and acceptance of strength and weakness provide guidelines for transforming organizations. There are three chapter-long case studies and a number of shorter examples that add much interest to the book. I would recommend the reader to look at the person-centered principles that accompany the three chapter-long cases in the second part of the book and the actions, hints and cautions sections in the boxes in Chapter 13. I found the ideas to be well presented and insightful and the case studies to be rich and interesting. I think the practical suggestions in the final chapter will be helpful to managers who try to apply the book's recommendations for change.

Joseph Seltzer, Department of Management, La Salle University

Why hasn't TQM (total quality management) worked as well in the U.S. as it has elsewhere? In the United States, employees seem to prefer recognition of individual achievement over recognition of the work team. Could the American cultural emphasis on the individual be a crucial factor? This engagingly written textbook demonstrates that the recent participatory management failures are the result of a lack of appreciation for the cultural role of rugged individualism. Offering an alternative person-centered leadership which puts the individual at the very center of the management approach, author Jeanne M. Plas demonstrates effective psychology-based person-centered management techniques using contemporary examples, many of them drawn from her research and consulting work with successful U.S. businesses and CEOs. Topics include:

- A historical overview of the relationship of the individual to the corporation.
- The response of new leaders to the problem of rapid technological and social change that outpaces the development of cultural attitudes.
- Illustrations of a variety of person-centered leadership approaches that fit different companies and different managerial styles.
- Specific strategies that leaders and managers can use to bring out the best in themselves, their associates and their organizations.

**Credibility** James M. Kouzes, Barry Z. Posner, 2011-08-02

The first true revision of the classic book from the bestselling author of *The Leadership Challenge*. As the world falls deeper into economic downturns and warfare, the question of credibility—how leaders gain and lose it—is more important than ever. Building on their research from *The Leadership Challenge*, James Kouzes and Barry Posner explore in *Credibility* why leadership is, above all, a relationship with credibility as the cornerstone and why leaders must say what you mean and mean what you say. This first full revision of the book since its initial publication in 1993 features new case studies from around the world, fully updated data and research, and a streamlined format. Written by the premier leadership experts working today, *Credibility* reveals the six key disciplines that strengthen a leader's capacity for developing and sustaining credibility. Provides rich examples of real managers in action. Includes updates to the applications and research. This personal, inspiring and genuine guide helps you understand the fundamental importance of credibility for building personal and organizational success.

Empowered Leaders Hans Finzel, 2002-09-28

Is leadership really about the rewards, excitement and exhilaration? Or the responsibilities, frustrations and exhausting nights? Hans Finzel takes readers on a journey into the

lives of the Bible's great leaders such as Moses Abraham Jesus unearthing powerful principles for effective leadership in any situation This powerful guide to developing the skills needed to become a successful leader poses some penetrating questions that force us to take an honest look at ourselves and our intentions in being a leader     *Hospice and Palliative Care* Stephen R. Connor, 2017-07-06 The third edition of *Hospice and Palliative Care* is the essential guide to the hospice and palliative care movement both within the United States and around the world Chapters provide mental health and medical professionals with a comprehensive overview of the hospice practice as well as discussions of challenges and the future direction of the hospice movement Updates to the new edition include advances in spiritual assessment and care treatment of prolonged and complicated grief provision of interdisciplinary palliative care in limited resource settings significant discussion of assisted suicide primary healthcare including oncology and more Staff and volunteers new to the field along with experienced care providers and those using hospice and palliative care services will find this essential reading     **Excellence in Communicating Organizational Strategy** Donald P. Cushman, Sarah Sanderson King, 2001-07-19 Essays on how organizations effectively communicate strategy to optimize performance     **Inspirational Leadership** Richard Olivier, 2013-04-18 Henry V is Shakespeare's greatest leader inspired and inspiring visionary yet pragmatic powerful yet responsible As a study of an inspirational leader he remains unparalleled As a new king Henry unites a group of disparate people around a common goal learns to face his own self doubts and inspires his followers to a near miraculous victory against all odds It's an allegory for the trials and tribulations that beset the modern business leader In this fascinating book acclaimed stage director and creative consultant Richard Olivier draws on his intimate knowledge of the play and its absorbing central character to unmask the secrets of inspirational leadership and reveal the timeless lessons it holds for managers and leaders today With unique practical understanding gained from working with real life managers and leaders on this seminal text Olivier successfully combines ancient wisdom with modern experience Following the journey of the play he tracks the development of Henry as a leader offering timeless insights into the psychology skills and techniques of effective inspirational leadership     *The Marketplace Ministry Handbook* Robert J. Banks, R. Paul Stevens, 2005 Work has become for many people the central reference point in their lives and the main consumer of their time and energy Whether people have much or little money is what much of life revolves around There is an implicit theology in everyone's attitude to and handling of work This book looks at the relationship between God and the marketplace at work as a spiritual discipline and at how to handle some of the main pressures and dilemmas that arise in a work setting The combined wisdom of dozens of experts makes this volume a great place to start thinking about how Christians should approach subjects such as ADVERTISING BUSINESS ETHICS COMPETITION COMPROMISE CONTRACTS CREDIT DEBT FIRING GOSSIP INSURANCE INTEGRITY INVESTMENT LEADERSHIP LOYALTY MANAGEMENT NEGOTIATING NETWORKING OFFICE POLITICS PROMOTION RETIREMENT SHIFTWORK STEWARDSHIP STRESS STRIKES UNIONS VOLUNTEER WORK

WHISTLE BLOWING R Paul Stevens is the David J Brown Family Professor of Marketplace Theology and Leadership at Regent College in Vancouver and the author of many books on marriage work and everyday life His many books include *The Other Six Days Liberating the Laity Marriage Spirituality Living the Story and Down to Earth Spirituality* Robert Banks is past director and dean of Macquarie Christian Studies Institute in Sydney Australia He has written widely on work community and popular culture including *The Tyranny of Time and Redeeming the Routines* **Dialogue** Linda Ellinor,Glenna Girard,2023-03-11 Originally published in 1998 by John Wiley of listening of speaking and being deeply heard and respected building the trust that fosters people talking across positions and beliefs New portals can then open for seeing beyond the levels of thinking that created the problems in the first place Dialogue leads to new possibilities and hope for a vital future Linda Ellinor and Glenna Gerard co founders of The Dialogue Group collectively draw upon 50 years of experience in multiple contexts ranging from corporations education and government to personal and professional coaching While the strategies in this book are focused on business contexts they can help anyone to Develop trust building skills to speak about undiscussable issues that block creativity learning effectiveness and satisfaction Build strong and vital agreements that foster shared responsibility collaboration and accountability Open doors to new and innovative ways of thinking and problem solving See the roots of recurring problems and make different choices moving forward Reawaken and vitalize meaning satisfaction and inspiration in all relationships personal and professional The Dialogue Group [www.thedialoguegroup.net](http://www.thedialoguegroup.net) is a consulting firm with two private retreat centers specializing in training and application of interpersonal communication skills for collaboration full system engagement innovation and strategic systemic thinking A partial list of organizational clients include Boeing 3COM Silicon Graphics Inc Levi Strauss Company University of San Diego The Fetzer Institute and The American Cancer Society *Methodology for Creating Business Knowledge* Ingeman Arbnor,Bjorn Bjerke,1997-01-23 This book presents and compares three different methodologies for gaining business knowledge analytic systems and actors The consequences of using each approach in various practical and theoretical situations are examined **180 Ways to Spread Contagious Enthusiasm** Barbara A. Glanz,2006 Happy workers will be more productive workers In this heartwarming handbook best selling author Barbara Glanz gives you 180 morale boosting ideas to help you bring more caring communication respect and appreciation to the place where you work Whether you are an employee or a manager you can learn to spread your contagious enthusiasm and make a difference every single day **The Leader's Shadow** William Q. Judge,1999-03-06 The Leader s Shadow is the first book to fully examine the inner dynamics of executives in top leadership positions Based on systematically collected descriptions from a wide variety of executive leaders and a comprehensive review of the literature on leadership character this book provides a framework for thinking about the character development of those in leadership positions Judge describes and analyzes the context within which leaders operate the theory and research behind the personalities of leaders and the values held by leaders The Leader

s Shadow is an important resource for executive coaches management trainers and consultants as well as students in leadership organizational change and organizational development      Leadership in a Challenging World Barbara Shipka,2012-08-06 Leadership in a Challenging World is about a journey to wholeness The whole self is sacred and required in order to lead well in the complex world of today and tomorrow Divided into 3 parts the book begins with the metaphor of the forest for the world with both its demanding challenges and its magnificent possibilities Part 2 uses the metaphor of walking on a path to suggest eight subjective human powers that are essential to leading in business today and tomorrow Finally part 3 describes an ancient basis for the powers and shows how they can serve to bring balance to each other that results in human wholeness      *Revenue Forgone and the Postal Rate Commission Report on Nonprofit Third-class Mail* United States. Congress. House. Committee on Post Office and Civil Service. Subcommittee on Postal Operations and Services,1992      *Leadership Resources* Center for Creative Leadership, Greensboro, NC.,2000 This guide provides over 300 pages of resources suggested by leadership educators in surveys Center for Creative Leadership staff and search of library resources This eighth edition is half new including web sites and listserv discussion groups and it places a stronger focus on meeting the needs of human resources professionals and corporate trainers An annotated bibliography groups leadership materials in several broad categories overview in context history biography and literature competencies research theories and models training and development social global and diversity issues team leadership and organizational leadership 180 pages Includes annotated lists of journals and newsletters 9 pages instruments 21 pages exercises 41 pages instrument and exercise vendors 5 pages videos 29 pages video distributors 4 pages web sites 6 pages organizations 21 pages and conferences 9 pages Contains a 66 page index of all resources TEJ      The Art of People Management in Libraries James McKinlay,Vicki Williamson,2010-01-20 This book explores recent trends in human resource management practices and presents options for their application within the special context of libraries especially academic and research libraries It lays out a set of the most pressing HR management issues facing senior library leaders in the context of continuous organisational change in the 21st century and offers library practitioners effective tips for people management A practical how to book that provides realistic and proven solutions to real world challenges Provides examples from organizations to highlight concepts and their applications Summary of key points at the end of each chapter as well as specific tips in three areas A Attention things to pay attention to R Results initiatives that help to achieve desired results and T Techniques ways to apply the concepts presented      **A Place to Shine** Arden Hills,Daniel S Hanson,2012-08-06 First published in 1996 This volume offers a new vision for fulfilment in the workplace Both corporations and individuals will learn how to re examine their traditional corporate ideologies and replace them with the human side of the business a necessity for building healthy work environments This text defines change as more than applying the latest quick fix program Change requires embracing the shadows and a change of heart A result of 25 year s of leadership and organisational research and experience This essential

reading for organisations who wish to increase morale and productivity as well as for individuals looking for personal meaning in the workplace



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