



Real options in practice

- The decision about whether and when to invest in a project ~ call option
- The ability to shut down, restart, and permanently abandon a project ~ project + put option
- Strategic options: The ability to invest in projects that may give rise to future options ~ compound option
- Flexibility options: Ability to switch between inputs, outputs, or technologies ~ rainbow option

Real Options In Practice

Graeme Guthrie



Real Options In Practice:

Real Options in Practice Marion A. Brach, 2003-04-07 Explores real option theory applied in practice Real options are quickly becoming the valuation and decision making method of choice for many companies including oil and gas companies utilities and natural resource companies pharmaceutical and biotech companies Internet companies and many others Real Options in Practice allows readers to view the world of real options from the vantage point of a corporate practitioner applying real option valuation techniques on a regular basis Expert Marion Brach describes the challenges of implementing a real option framework in practice within a corporate setting Touching on the real options most firms care about Real Options in Practice identifies the classic types of real options deferral abandonment switching expansion and compound and explores the main concepts critical to understanding real option theory Through Brach's own three step real option valuation method readers will learn how the theory of real options is now being applied to drive better more profitable corporate decision making Marion A Brach MD MBA Hagen Germany has undertaken financial valuation of business opportunities and acquisitions using scenario and real option valuation in the biotech industry A recognized expert on real option theory and practice Brach received her MBA from the Manchester Business School and frequently speaks at real option seminars

Real Options in Theory and Practice Graeme Guthrie, 2009-07-16 Decision makers in business and economics face a staggering array of problems For example managers of growing firms have to decide when to expand their business governments have to decide whether to undertake large infrastructure investments and managers of oil firms must decide how rapidly to deplete their reserves While these problems seem quite diverse they all share many important features In each case the decision maker must choose when to take a particular action that will be potentially impossible to reverse and the consequences of taking or not taking that action are uncertain Also the timing and nature of these actions directly affect the cash flows generated by the entities they manage This book explains how techniques originally developed to price financial derivatives can be used to analyze real world decisions and provides the tools necessary to put them into practice The real options analysis approach to decision making is built on strong theoretical foundations and is widely discussed in practitioner literature but often only at a fairly intuitive level What practitioners need and what this book delivers is a structured approach to systematically applying real options analysis to the wide variety of problems they will meet in business and economics Real Options in Theory and Practice focuses on building up a general approach to solving real options problems from the ground up Rather than aiming to build a black box to solve a small set of standardized real options problems it describes the building blocks of any successful real options analysis and shows how they can be assembled in a way that is appropriate to the problem being analyzed For both practitioners and academics Real Options in Theory and Practice will serve as an authoritative and invaluable resource for those looking for effective and practical solutions to complex real life problems

Project Valuation Using Real Options Prasad Kodukula, Chandra Papudesu, 2006-07-15

Business leaders are frequently faced with investment decisions on new and ongoing projects. The challenge lies in deciding what projects to choose, expand, contract, defer, or abandon, and which method of valuation to use is the key tool in the process. This title presents a step-by-step practical approach to real options valuation to make it easily understandable by practitioners as well as senior management. This systematic approach to project valuation helps you minimize upfront investment risks, exercise flexibility in decision making, and maximize the returns. Whereas the traditional decision tools such as discounted cash flow, net present value, DCF, NPV analysis assume a fixed path ahead, real options analysis offers more flexible strategies. Considered one of the greatest innovations of modern finance, the real options approach is based on Nobel prize-winning work by three MIT economists: Fischer Black, Robert Merton, and Myron Scholes.

Strategic Investment Han T. J. Smit, Lenos Trigeorgis, 2012-01-12

Corporate finance and corporate strategy have long been seen as different sides of the same coin. Though both focus on the same broad problem, investment decision making, the gap between the two sides and between theory and practice remains embarrassingly large. This book synthesizes cutting-edge developments in corporate finance and related fields, in particular real options and game theory, to help bridge this gap. In clear, straightforward exposition and through numerous examples and applications from various industries, Han Smit and Lenos Trigeorgis set forth an extended valuation framework for competitive strategies. The book follows a problem-solving approach that synthesizes ideas from game theory, real options, and strategy. Thinking in terms of options games can help managers address questions such as: When is it best to invest early to preempt competitive entry, and when to wait? Should a firm compete in R & D or adopt an accommodating stance? How does one value growth options or infrastructure investments? The authors provide a wide range of valuation examples, such as acquisition strategies, R & D investment in high-tech sectors, joint research ventures, product introductions in consumer electronics, infrastructure, and oil exploration investment. Representing a major step beyond standard real options or strategy analysis and extending the power of real options and strategic thinking in a rigorous fashion, *Strategic Investment* will be an indispensable guide and resource for corporate managers, MBA students, and academics alike.

Real Options in Theory and Practice Graeme Guthrie, 2009-07-16

Decision makers in business and economics face a staggering array of problems. For example, managers of growing firms have to decide when to expand their business; governments have to decide whether to undertake large infrastructure investments; and managers of oil firms must decide how rapidly to deplete their reserves. While these problems seem quite diverse, they all share many important features. In each case, the decision maker must choose when to take a particular action that will be potentially impossible to reverse, and the consequences of taking or not taking that action are uncertain. Also, the timing and nature of these actions directly affect the cash flows generated by the entities they manage. This book explains how techniques originally developed to price financial derivatives can be used to analyze real-world decisions and provides the tools necessary to put them into practice. The real options analysis approach to decision making is built on strong theoretical foundations and is widely discussed in

practitioner literature but often only at a fairly intuitive level What practitioners need and what this book delivers is a structured approach to systematically applying real options analysis to the wide variety of problems they will meet in business and economics Real Options in Theory and Practice focuses on building up a general approach to solving real options problems from the ground up Rather than aiming to build a black box to solve a small set of standardized real options problems it describes the building blocks of any successful real options analysis and shows how they can be assembled in a way that is appropriate to the problem being analyzed For both practitioners and academics Real Options in Theory and Practice will serve as an authoritative and invaluable resource for those looking for effective and practical solutions to complex real life problems

Real Options Analysis Johnathan Mun, 2006 Real Options Sydney Howell, David Newton, 2001 Will provide the reader with a comprehensive understanding of the concepts behind real option analysis and how to use them It demystifies the scientific aura surrounding the subject giving the reader the understanding necessary to direct or apply real option analysis in any organizational setting

Real Options Analysis Course Johnathan Mun, 2003-04-15 Praise for Real Options Analysis Course Dr Mun s latest book is a logical extension of the theory and application presented in Real Options Analysis More specifically the Real Options Analysis Course presents numerous real options examples and provides the reader with step by step problem solving techniques After having read the book readers will better understand the underlying theory and the opportunities for applying real option theory in corporate decision making Chris D Treharne President Gibraltar Business Appraisals Inc This text provides an excellent follow up to Dr Mun s first book Real Options Analysis The cases in Real Options Analysis Course provide numerous examples of how the use of real options and the Real Options Analysis Toolkit software can assist in the valuation of strategic and managerial flexibility in a variety of arenas Charles T Hardy PhD Chief Financial Officer Director of Business Development Panorama Research Inc Most of us come to real options from the perspective of our own areas of expertise Mun s great skill with this book is in making real options analysis understandable relevant and immediately applicable to the field within which you are working Robert Fourt Partner Gerald Eve UK Mun provides a practical step by step guide to applying simulation and real options analysis invaluable to those of us who are no longer satisfied with conventional valuation approaches alone Fred Kohli Head of Portfolio Management Syngenta Crop Protection Ltd Switzerland

Real Options Theory Jeffrey J. Reuer, Tony W. Tong, 2007 Examines the ways in which real options theory can contribute to strategic management This volume offers conceptual pieces that trace out pathways for the theory to move forward and presents research on the implications of real options for strategic investment organization and firm performance

Real Options in Energy and Commodity Markets Nicola Secomandi, 2017 The field of real options is concerned with the management and financial valuation of operational flexibility in business endeavors From the very outset energy and commodity markets which play fundamental roles in the worldwide economy have provided a relevant context for real option analysis both in theory and practice This volume is a collection of

six chapters covering recent research on real options in energy and commodity markets reflecting the significance of these markets for real option analysis The volume is divided into two parts the first on theory and the second on methods and applications The two chapters in the first part of the book respectively address commodity storage and the concept of convenience yield and how the management of real options can be impacted by the trader's own market decisions in the context of commodity shipping The four chapters in the second part of the book propose and apply real option models in various domains modeling the evolution of futures prices of emission certificates managing copper extraction illustrated with an application to a project at Codelco Chile the largest copper producer in the world the core ideas behind real option analysis in the context of the merchant management of hydrocarbon cracking operations and optimizing the portfolio of contracts that oil refineries use to market their gasoline production

Real Options in Engineering Design, Operations, and Management Harriet Black Nembhard, Mehmet Aktan, 2009-10-27 Given that engineering flexibility can potentially provide a competitive advantage the question then becomes Precisely how valuable is this flexibility However traditional methods often fail to accurately capture the economic value of investments in an environment of widespread uncertainty and rapid change The real options method represents the new state of the art technique for valuation and management of strategic investments enabling corporate decision makers to leverage uncertainty and limit downside risk Real Options in Engineering Design Operations and Management presents and synthesizes the body of knowledge in the area of real options for engineering systems Providing case studies and step by step computations of real options valuation it covers engineering applications across different disciplines such as industrial and civil engineering and computer science The authors review financial option research results consider how to quantify engineering activities and analyze optimal business strategies based on a variety of real option models They integrate academic work on real options in engineering current practice and discussion of future needs and opportunities Flexibility in decision making allows firms to compete more effectively in a world of substantial price and demand uncertainty product variety short product life cycles and rapid product development And with more frequent demands being placed on engineering systems to change managers and manufacturing systems must react to events as they unfold This book explores a real options modeling framework for engineering transitions that allows decision makers to capture and investigate several alternatives for improving an engineering system

An Introduction to Options Trading Frans de Weert, 2011-02-15 Explaining the theory and practice of options from scratch this book focuses on the practical side of options trading and deals with hedging of options and how options traders earn money by doing so Common terms in option theory are explained and readers are shown how they relate to profit The book gives the necessary tools to deal with options in practice and it includes mathematical formulae to lift explanations from a superficial level Throughout the book real life examples will illustrate why investors use option structures to satisfy their needs

Investment under Uncertainty Robert K. Dixit, Robert S. Pindyck, 2012-07-14 How should firms decide whether and

when to invest in new capital equipment additions to their workforce or the development of new products Why have traditional economic models of investment failed to explain the behavior of investment spending in the United States and other countries In this book Avinash Dixit and Robert Pindyck provide the first detailed exposition of a new theoretical approach to the capital investment decisions of firms stressing the irreversibility of most investment decisions and the ongoing uncertainty of the economic environment in which these decisions are made In so doing they answer important questions about investment decisions and the behavior of investment spending This new approach to investment recognizes the option value of waiting for better but never complete information It exploits an analogy with the theory of options in financial markets which permits a much richer dynamic framework than was possible with the traditional theory of investment The authors present the new theory in a clear and systematic way and consolidate synthesize and extend the various strands of research that have come out of the theory Their book shows the importance of the theory for understanding investment behavior of firms develops the implications of this theory for industry dynamics and for government policy concerning investment and shows how the theory can be applied to specific industries and to a wide variety of business problems

Valuing Employee Stock Options Johnathan Mun, 2004-10-13 A comprehensive guide to understanding the implications and applications of valuing employee stock options in light of the new FAS 123 requirements Due to the new requirements of the Proposed Statement of Financial Accounting Standards FAS 123 released by the Financial Accounting Standards Board FASB namely the fact that employee services received in exchange for equity instruments be recognized in financial statements companies are now scrambling to learn how to value and expense employee stock options ESOs Based on author Dr Johnathan Mun's consulting and advisory work with the FASB consulting projects with several Fortune 500 firms *Valuing Employee Stock Options* provides readers with a comprehensive look at this complex issue Filled with valuable information on binomial lattice and closed form modeling techniques *Valuing Employee Stock Options* can help financial professionals make informed decisions when attempting to ascertain the fair market value of ESOs under the new requirements Johnathan Mun PhD MBA MS CFC FRM San Francisco CA is Vice President of Analytical Services at Decisioneering Inc the makers of Crystal Ball analytical software He is also the author of *Applied Risk Analysis* 0 471 47885 7 *Real Options Analysis* 0 471 25696 X and *Real Options Analysis Course* 0 471 43001 3 all of which are published by Wiley

The New Investment Theory of Real Options and its Implication for Telecommunications Economics James J. Alleman, Eli M. Noam, 2007-08-19 Randall B Lowe Piper Marbury L L R The issue of costing and pricing in the telecommunications industry has been hotly debated for the last twenty years Indeed we are still wrestling today over the cost of the local exchange for access by interexchange and competitive local exchange carriers as well as for universal service funding The U S telecommunications world was a simple one before the emergence of competition comprising only AT T and independent local exchange carriers Costs were allocated between intrastate and interstate jurisdictions and then again between

intrastate local and toll The Bell System then divided those costs among itself using a process referred to as the division of revenues and independents using a process called settlements Tolls subsidized local calls to keep the politicians happy and the firm as a whole covered its costs and made a fair return State regulators however lacked the wherewithal to audit this process Their concerns centered generally on whether local rates irrespective of costs were at a politically acceptable level Although federal regulators were better able to determine the reasonableness of the process and the resulting costs they adopted an approach of continuous surveillance where like the state regulator the appearance of reasonableness was what mattered With the advent of competition this historical costing predicate had to change The Bell System as well as the independents were suddenly held accountable

Competitive Strategy Benoit Chevalier-Roignant, Lenos Trigeorgis, 2011-12-22 A new paradigm for balancing flexibility and commitment in management strategy through the amalgamation of real options and game theory Corporate managers who face both strategic uncertainty and market uncertainty confront a classic trade off between commitment and flexibility They can stake a claim by making a large capital investment today influencing their rivals behavior or they can take a wait and see approach to avoid adverse market consequences tomorrow In Competitive Strategy Benoit Chevalier Roignant and Lenos Trigeorgis describe an emerging paradigm that can quantify and balance commitment and flexibility option games by which the decision making approaches of real options and game theory can be combined The authors first discuss prerequisite concepts and tools from basic game theory industrial organization and real options analysis and then present the new approach in discrete time and later in continuous time Their presentation of continuous time option games is the first systematic coverage of the topic and fills a significant gap in the existing literature Competitive Strategy provides a rigorous yet pragmatic and intuitive approach to strategy formulation It synthesizes research in the areas of strategy economics and finance in a way that is accessible to readers not necessarily expert in the various fields involved

Real R & D Options Dean Paxson, 2003-01-17 This text addresses a wide range of issues in valuation using the Real Options technique It covers the whole area of Real Options and looks closely at developments especially in valuing technology companies Authors in Europe North and South America Asia and Africa provide seven Real Options models and applications

Applied Corporate Finance Aswath Damodaran, 2014-11-03 Aswath Damodaran distinguished author Professor of Finance and David Margolis Teaching Fellow at the NYU Stern School of Business have delivered the newest edition of Applied Corporate Finance This readable text provides the practical advice students and practitioners need rather than a sole concentration on debate theory assumptions or models Like no other text of its kind Applied Corporate Finance 4th Edition applies corporate finance to real companies It now contains six real world core companies to study and follow Business decisions are classified for students into three groups investment financing and dividend decisions

Financial Modelling in Practice Michael Rees, 2008 Financial Modelling in Practice A Concise Guide for Intermediate and Advanced Level is a practical comprehensive and in depth guide

to financial modelling designed to cover the modelling issues that are relevant to facilitate the construction of robust and readily understandable models From publisher s description

Real Options In Practice: Bestsellers in 2023 The year 2023 has witnessed a noteworthy surge in literary brilliance, with numerous engrossing novels captivating the hearts of readers worldwide. Lets delve into the realm of popular books, exploring the fascinating narratives that have enthralled audiences this year. Real Options In Practice : Colleen Hoover's "It Ends with Us" This touching tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover expertly weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can triumph. Real Options In Practice : Taylor Jenkins Reid's "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reid's captivating storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Real Options In Practice : Delia Owens' "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens crafts a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a masterful and suspenseful novel that will keep you speculating until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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